

# Shades of Elegance Pricing



## Roller Shade Pricing

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# Pattern Compatibility Index

Pattern	Color	Price Group	Fabric Content	Max Size: Normal	Max Size: Railroaded	Railroad Restriction	Available as Roman Shade	Available as Éclanc
Amber Weave	All	3	Polypropylene, Polyester	69" x 96"	n/a	no	Yes	Yes
Athena	All	3	100% Polyester	72" x 168"	n/a	no	Yes	Yes
Basket Weave	All	3	Polypropylene, Polyester	69" x 96"	n/a	no	Yes	Yes
Crystal View 5%	All	3	88% PVC, 12% Polyester	96" x 168"	168" x 86"	no	Yes	Yes
Desert View 10%	All	2	82% Polypropylene, 18% Polyester	72" x 168"	168" x 64"	Yes	Yes	Yes
Dohrian	All	2	100% Polyester	74" x 168"	168" x 66"	Yes	no	Yes
Dreamview 5%	All	3	PVC Coated Fiberglass	98" x 168"	168" x 90"	no	Yes	Yes
Eco View 3%	All	4	100% Polyester	76" x 168"	168" x 66"	no	Yes	Yes
Eco View 10%	All	3	100% Polyester	76" x 168"	168" x 66"	no	Yes	Yes
Fossil	Buff	4	100% Polyester	78" x 168"	168" x 70"	Yes	Yes	Yes
Fresco	All	4	100% Polyester	77" x 168"	168" x 69"	Yes	Yes	Yes
Freya	All	1	100% Polyester	78" x 168"	168" x 70"	Yes	Yes	Yes
Habitat	All	2	84% Wood Fiber, 16% Polyester	71" x 96"	n/a	no	Yes	Yes
Hamlet	All	2	100% Polyester	109" x 168"	n/a	no	Yes	Yes
Hampton	All	2	66% Wood Fiber, 34% Polyester	72" x 168"	n/a	no	Yes	Yes
Heritage	All	1	100% Polyester	75" x 168"	168" x 67"	no	no	Yes
Highland	All	3	100% Polyester	109" x 168"	n/a	no	Yes	Yes
Linnea	All	2	74% Jute, 26% Polyester	72" x 168"	n/a	no	Yes	Yes
Lynette 3%	All	4	88% PVC, 12% Polyester	88" x 168"	168" x 69"	no	Yes	Yes
Lynette 5%	All	4	88% PVC, 12% Polyester	88" x 168"	168" x 69"	no	Yes	Yes
Lynette 10%	All	3	88% PVC, 12% Polyester	88" x 168"	168" x 69"	no	Yes	Yes
Mist	All Except Gold Dust	1	100% Polyester	78" x 168"	168" x 70"	Yes	Yes	Yes
Mist	Gold Dust	1	100% Polyester	82" x 168"	168" x 74"	Yes	Yes	Yes
Natural Weave	All	3	Polypropylene, Polyester	69" x 96"	n/a	no	Yes	Yes
Nilen	All	2	100% Polyester	100" x 168"	168" x 90"	Yes	Yes	Yes
Petite Pleat	All	4	100% Polyester	109" x 168"	n/a	no	no	no
Prairie	All	1	91% Polyester, 9% Linen	78" x 168"	168" x 70"	Yes	Yes	Yes
Room Darkening	All	1	70% Vinyl, 30% Fiberglass	72" x 168"	168" x 64"	no	no	Yes
Sandstone	All	3	100% Polyester	109" x 168"	n/a	no	Yes	Yes
Serenity	All	1	65% Polyester, 35% Viscose	78" x 168"	168" x 70"	no	Yes	Yes
Shantung	All	2	100% Polyester	78" x 168"	168" x 70"	Yes	Yes	Yes
Sheer Tapestry	All	2	100% Polyester	107" x 168"	n/a	no	Yes	Yes
Siesta	All	2	100% Mylar	72" x 168"	168" x 64"	no	no	no
Soft Suede	All	2	100% Polyester	78" x 168"	168" x 68"	no	Yes	Yes
Softview II 5%	All	3	64% Vinyl, 36% Fiberglass	120" x 168"	168" x 105"	no	Yes	Yes
Softview II 10%	All	2	64% Vinyl, 36% Fiberglass	120" x 168"	168" x 105"	no	Yes	Yes
Solina	All Except Linen	3	90% Polyester, 10% Cotton	74" x 168"	168" x 66"	Yes	Yes	Yes
Solina	Linen	3	85% Polyester, 15% Cotton	74" x 168"	168" x 66"	Yes	Yes	Yes
Sophia	All	3	100% Polyester	82" x 168"	168" x 74"	Yes	Yes	Yes
Stratus	All	4	100% Polyester	94" x 102"	168" x 86"	Yes	Yes	Yes
Sunset	All	2	70% Polyester, 30% Cotton	84" x 168"	168" x 76"	Yes	Yes	Yes
Timberweave	All	3	100% Polyester	106" x 168"	n/a	no	Yes	Yes
Valeria	All	3	100% Polyester	78" x 168"	168" x 70"	Yes	Yes	Yes

**Maximum Size: Normal** - This is the largest size available without seaming or railroading. See price lists for maximum sizes with seams.

**Maximum Size: Railroaded** - This is the largest size available by turning the material sideways (railroading) without a seam. See price lists for maximum sizes with seams.

**Maximum Size Railroaded** - n/a (Not Available): The materials marked "n/a" under Maximum Size Railroaded have such a distinct vertical orientation that they cannot be turned on their side for railroading.

**Maximum Width: Classic Valance** - The maximum width for an OM Classic Valance is 5" less than the fabric maximum width because of returns.

**Railroad Restriction:** Patterns with "YES" under "Railroaded Restriction" can be railroaded, but the pattern will have a noticeably different orientation than a non-railroaded shade. For example, horizontal lines or patterns will run vertically. **Mixing railroaded and non-railroaded shades in the same room is not recommended.**

# Roller Shade Prices

## Price Group 1

Width to:		37"	46"	55"	73"	79"	85"	97"	109"	121"	144"	168"
Height to:	36"	\$86	102	111	138	150	160	200	219	259	407	453
	48"	92	110	122	151	165	176	219	242	284	430	479
	60"	100	120	132	166	181	193	239	264	308	453	504
	72"	106	128	142	180	195	209	258	287	332	476	530
	84"	113	137	152	193	210	226	278	309	356	499	556
	96"	120	145	162	207	226	243	319	353	380	522	582
	108"	127	154	172	221	240	258	339	375	404	545	608
	120"	133	163	183	234	256	275	359	398	428	568	634
	144"	151	174	196	250	268	344	377	498	541	609	681
	168"	166	191	215	274	294	371	407	530	577	650	728
6" Classic Valance:		\$55	62	70	81	89	95	104	113	124	138	142
Ea. Add'l 6" in Valance Ht:		\$4	5	5	7	7	8	8	9	10	12	15

"Freya" wider than 78" and longer than 70" will have a visible seam.  
 "Heritage" wider than 75" and longer than 67" will have a visible seam.  
 "Mist", "Prairie" and "Serenity" wider than 78" and longer than 70" will have a visible seam.  
 "Room Darkening" wider than 72" and longer than 64" will have a visible seam.

## Price Group 2

Width to:		37"	46"	55"	73"	79"	85"	97"	109"	121"	144"	168"
Height to:	36"	\$108	131	152	190	206	218	269	298	335	483	541
	48"	120	147	170	215	233	249	305	339	378	524	588
	60"	131	162	189	240	260	278	340	380	420	566	636
	72"	143	177	208	266	289	308	376	420	463	607	683
	84"	155	192	227	291	316	338	412	461	506	649	731
	96"	167	208	246	317	343	368	468	524	548	690	778
	108"	179	223	264	342	371	398	504	565	591	732	826
	120"	190	238	282	368	399	427	540	606	634	773	873
	144"	222	260	299	387	416	505	560	706	772	851	964
	168"	247	290	334	431	463	556	617	769	842	929	1,054
6" Classic Valance:		\$61	69	79	93	100	108	118	130	141	160	168
Ea. Add'l 6" in Valance Ht:		\$7	8	9	11	12	13	14	16	19	22	26

"Desert View 10%" wider than 72" and longer than 64" will have a visible seam.  
 "Dohrian" wider than 74" and longer than 66" will have a visible seam.  
 "Nilen" wider than 100" and longer than 90" will have a visible seam.  
 "Shantung" wider than 78" and longer than 70" will have a visible seam.  
 "Siesta" wider than 72" and longer than 64" will have a visible seam.  
 "Soft Suede" wider than 78" and longer than 68" will have a visible seam.  
 "Softview II 10%" wider than 120" and longer than 105" will have a visible seam.  
 "Sunset" wider than 84" and longer than 76" will have a visible seam.

## Decorative Trim Surcharges

Width to:	37"	46"	55"	73"	79"	85"	97"	109"	121"	144"	168"
<b>Straight:</b> Decorative or Std. Trims:	\$22	28	35	42	49	56	63	70	77	84	98
<b>Contempo Scallops:</b> Std. Gimp or Fringe:	\$45	55	60	65	75	85	95	105	115	135	145
<b>Contempo Scallops:</b> Decorative Trimmings:	\$73	83	95	114	124	141	158	175	192	219	243

Double the surcharge if trim is desired on both the valance and the bottom of the shade.  
 Custom Contempo Scallops: Add \$100 to above surcharges (See page B4 for details)

### Roller Shades Surcharges:

- Clutch Roller Controls:** No Charge
- Reverse Roll:** No Charge
- Decorative Pulls:** See Page B57
- Freight Saver Rates:** See Page B58
- Motorization:** See page F1

# Roller Shade Prices

## Price Group 3

Width to:		37"	46"	55"	73"	79"	85"	97"	109"	121"	144"	168"
Height to:	36"	\$130	154	179	226	248	261	324	354	402	544	597
	48"	146	174	203	259	285	301	373	407	460	595	655
	60"	162	194	228	293	322	341	421	462	518	646	712
	72"	177	215	252	328	359	381	469	516	575	697	769
	84"	194	235	277	361	396	421	517	570	633	748	827
	96"	210	255	301	395	434	461	588	647	691	799	884
	108"	226	276	327	428	470	500	636	700	749	850	942
	120"	242	296	352	462	507	540	685	754	806	901	999
	144"	278	329	379	491	529	635	706	881	965	998	1,109
	168"	311	368	425	549	591	702	781	965	1,056	1,095	1,219
6" Classic Valance:		\$65	74	85	101	109	117	129	141	153	175	177
Ea. Add'l 6" in Valance Ht:		\$8	10	12	15	16	18	20	22	24	28	33

"Crystal View 5%" wider than 96" and longer than 86" will have a visible seam.  
 "Dreamview 5%" wider than 98" and longer than 90" will have a visible seam.  
 "Eco View 10%" wider than 76" and longer than 66" will have a visible seam.  
 "Lynette 10%" wider than 88" and longer than 69" will have a visible seam.

"Softview II 5%" wider than 120" and longer than 105" will have a visible seam.  
 "Solina" wider than 74" and longer than 66" will have a visible seam.  
 "Sophia" wider than 82" and longer than 74" will have a visible seam.  
 "Valeria" wider than 78" and longer than 70" will have a visible seam.

## Price Group 4

Width to:		37"	46"	55"	73"	79"	85"	97"	109"	121"	144"	168"
Height to:	36"	\$139	166	193	249	268	289	345	386	433	566	638
	48"	158	189	222	289	311	336	401	449	500	628	710
	60"	176	213	251	329	354	383	457	513	567	690	781
	72"	195	237	279	369	397	431	511	576	634	752	852
	84"	214	261	309	410	440	478	567	641	701	814	924
	96"	232	285	338	449	483	525	644	725	769	876	995
	108"	251	309	366	489	526	572	699	789	836	937	1,066
	120"	270	333	396	529	570	620	754	852	904	999	1,138
	144"	316	377	438	569	614	722	807	990	1,086	1,118	1,276
	168"	355	424	493	640	690	804	899	1,092	1,199	1,238	1,414
6" Classic Valance:		\$69	79	91	108	117	126	139	152	166	190	197
Ea. Add'l 6" in Valance Ht:		\$10	12	14	19	20	21	24	26	29	34	41

"Eco View 3%" wider than 76" and longer than 66" will have a visible seam.  
 "Fossil" wider than 78" and longer than 70" will have a visible seam.  
 "Fresco" wider than 77" and longer than 69" will have a visible seam.  
 "Lynette 3%" and "Lynette 5%" wider than 88" and longer than 69" will have a visible seam.

"Stratus" wider than 94" and longer than 86" will have a visible seam.

## Decorative Trim Surcharges

Width to:		37"	46"	55"	73"	79"	85"	97"	109"	121"	144"	168"
<b>Straight:</b> Decorative or Std. Trims:		\$22	28	35	42	49	56	63	70	77	84	98
<b>Contempo Scallops:</b> Std. Gimp or Fringe:		\$45	55	60	65	75	85	95	105	115	135	145
<b>Contempo Scallops:</b> Decorative Trimmings:		\$73	83	95	114	124	141	158	175	192	219	243

Double the surcharge if trim is desired on both the valance and the bottom of the shade.  
 Custom Contempo Scallops: Add \$100 to above surcharges (See page B4 for details)

### Roller Shades Surcharges:

- Clutch Roller Controls:** No Charge
- Reverse Roll:** No Charge
- Decorative Pulls:** See Page B57
- Freight Saver Rates:** See Page B58
- Motorization:** See page F1

# Cassette Roller Shade Prices

## Price Group 1

Width to:		37"	46"	55"	73"	79"	85"	97"	109"	121"	144"
Height to:	36"	\$122	168	190	228	262	280	328	435	499	563
	48"	140	177	200	241	277	297	348	457	523	593
	60"	160	186	211	256	293	314	368	479	547	622
	72"	178	195	220	270	307	329	387	503	571	653
	84"	197	203	231	283	322	346	407	525	595	682
	96"	246	249	283	353	398	427	448	569	620	711
	108"	265	258	294	367	413	443	468	591	644	742
120"	283	266	304	380	428	460	488	614	668	771	
Large Cassette Surcharge*:		\$30*	37*	43*	56*	60*	64*	included	included	included	included

"Freya" wider than 78" and longer than 70" will have a visible seam.

"Heritage" wider than 75" and longer than 67" will have a visible seam.

"Mist", "Prairie" and "Serenity" wider than 78" and longer than 70" will have a visible seam.

"Room Darkening" wider than 72" and longer than 64" will have a visible seam.

\*Shades over 84" long are automatically made with a Large Cassette and the surcharge is already included in the base price.

## Price Group 2

Width to:		37"	46"	55"	73"	79"	85"	97"	109"	121"	144"
Height to:	36"	\$144	198	231	280	318	339	398	514	574	670
	48"	168	214	248	305	345	369	433	555	617	725
	60"	191	228	267	331	372	399	469	596	659	780
	72"	215	244	286	356	401	428	505	636	703	833
	84"	239	259	305	381	428	459	540	677	746	888
	96"	263	275	324	407	455	488	597	740	788	942
	108"	287	289	342	432	483	518	633	781	831	997
120"	310	305	361	458	511	548	669	822	874	1052	
Large Cassette Surcharge*:		\$30*	37*	43*	56*	60*	64*	included	included	included	included

"Desert View 10%" wider than 72" and longer than 64" will have a visible seam.

"Dohrian" wider than 74" and longer than 66" will have a visible seam.

"Nilen" wider than 100" and longer than 90" will have a visible seam.

"Shantung" wider than 78" and longer than 70" will have a visible seam.

"Siesta" wider than 72" and longer than 64" will have a visible seam.

"Soft Suede" wider than 78" and longer than 68" will have a visible seam.

"Softview II 10%" wider than 120" and longer than 105" will have a visible seam.

"Sunset" wider than 84" and longer than 76" will have a visible seam.

\*Shades over 84" long are automatically made with a Large Cassette and the surcharge is already included in the base price.

\* See "Cassette Size" and "Size Limitations" on page B7.

## Decorative Trim Surcharges

Width to:		37"	46"	55"	73"	79"	85"	97"	109"	121"	144"
<b>Straight:</b> Decorative or Std. Trims:		\$22	28	35	42	49	56	63	70	77	84
<b>Contempo Scallops:</b> Std. Gimp or Fringe:		\$45	55	60	65	75	85	95	105	115	135
<b>Contempo Scallops:</b> Decorative Trimmings:		\$73	83	95	114	124	141	158	175	192	219

Custom Contempo Scallops: Add \$100 to above surcharges (See page B4 for details)

### Cassette Roller Shades Surcharges:

- Clutch Roller Controls:** Standard
- Reverse Roll:** Not Applicable
- Two-in-One Headrail:** \$35 extra (144" maximum total width)\*\*
- Three-in-One Headrail:** \$45 extra (144" maximum total width)\*\*
- \*\*Price each shade individually and then add the above surcharge
- Decorative Pulls:** See Page B57
- Freight Saver Rates:** See Page B58

# Cassette Roller Shade Prices

## Price Group 3

Width to:		37"	46"	55"	73"	79"	85"	97"	109"	121"	144"
Height to:	36"	\$166	221	257	316	360	382	453	570	642	751
	48"	194	241	281	349	397	422	502	623	699	824
	60"	222	261	306	383	434	462	550	678	757	897
	72"	249	282	330	418	471	502	598	731	815	971
	84"	278	302	356	451	508	541	645	786	873	1,044
	96"	306	322	380	485	546	581	717	863	930	1,118
	108"	334	343	405	519	582	620	765	916	988	1,190
120"	362	363	430	552	619	660	813	970	1,046	1,264	
Large Cassette Surcharge*:		\$30*	37*	43*	56*	60*	64*	included	included	included	included

"Crystal View 5%" wider than 96" and longer than 86" will have a visible seam.  
 "Dreamview 5%" wider than 98" and longer than 90" will have a visible seam.  
 "Eco View 10%" wider than 76" and longer than 66" will have a visible seam.  
 "Lynette 10%" wider than 88" and longer than 69" will have a visible seam.  
 "Softview II 5%" wider than 120" and longer than 105" will have a visible seam.  
 "Solina" wider than 74" and longer than 66" will have a visible seam.  
 "Sophia" wider than 82" and longer than 74" will have a visible seam.  
 "Valeria" wider than 78" and longer than 70" will have a visible seam.

\*Shades over 84" long are automatically made with a Large Cassette and the surcharge is already included in the base price.

## Price Group 4

Width to:		37"	46"	55"	73"	79"	85"	97"	109"	121"	144"
Height to:	36"	\$175	233	272	339	380	409	474	602	672	783
	48"	206	256	300	379	423	456	530	665	739	867
	60"	236	280	329	419	466	504	586	729	806	952
	72"	267	304	358	459	509	551	640	792	874	1,036
	84"	298	328	387	500	552	598	696	856	941	1,120
	96"	328	351	416	540	595	645	772	940	1,008	1,204
	108"	359	375	445	579	638	693	828	1,004	1,075	1,288
120"	390	399	474	619	682	740	883	1,067	1,144	1,372	
Large Cassette Surcharge*:		\$30*	37*	43*	56*	60*	64*	included	included	included	included

"Eco View 3%" wider than 76" and longer than 66" will have a visible seam.  
 "Fossil" wider than 78" and longer than 70" will have a visible seam.  
 "Fresco" wider than 77" and longer than 69" will have a visible seam.  
 "Lynette 3%" and "Lynette 5%" wider than 88" and longer than 69" will have a visible seam.  
 "Stratus" wider than 94" and longer than 86" will have a visible seam.

\*Shades over 84" long are automatically made with a Large Cassette and the surcharge is already included in the base price.

\* See "Cassette Size" and "Size Limitations" on page B7.

## Decorative Trim Surcharges

Width to:		37"	46"	55"	73"	79"	85"	97"	109"	121"	144"
<b>Straight:</b> Decorative or Std. Trims:		\$22	28	35	42	49	56	63	70	77	84
<b>Contempo Scallops:</b> Std. Gimp or Fringe:		\$45	55	60	65	75	85	95	105	115	135
<b>Contempo Scallops:</b> Decorative Trimmings:		\$73	83	95	114	124	141	158	175	192	219

Custom Contempo Scallops: Add \$100 to above surcharges (See page B4 for details)

### Cassette Roller Shades Surcharges:

- Clutch Roller Controls:** Standard
- Reverse Roll:** Not Applicable
- Two-in-One Headrail:** \$35 extra (144" maximum total width)\*\*
- Three-in-One Headrail:** \$45 extra (144" maximum total width)\*\*
- \*\*Price each shade individually and then add the above surcharge
- Decorative Pulls:** See Page B57
- Freight Saver Rates:** See Page B58

# Roman Shades Prices

Price Group 1								
Width to:		24"	36"	48"	60"	72"	84"	96"
Height to:	36"	\$198	213	230	247	264	281	298
	48"	207	223	243	261	281	301	321
	60"	214	233	255	277	299	322	344
	72"	222	244	268	293	317	342	368
	84"	230	254	280	308	335	363	391
	96"	237	264	294	323	353	383	414
	108"	245	274	307	338	371	404	437
120"	253	285	319	354	389	424	459	
Each Add'l 6" in Height:		\$18	21	25	30	34	38	43
UpRight Surcharge:		\$92	114	129	138	145	152	160
Each Add'l 6" in Valance Height:		\$4	4	5	7	7	8	8

Price Group 2								
Width to:		24"	36"	48"	60"	72"	84"	96"
Height to:	36"	\$215	237	261	287	312	337	362
	48"	227	253	282	312	341	372	401
	60"	238	269	302	337	371	405	440
	72"	250	286	323	362	401	440	478
	84"	261	301	344	387	431	474	517
	96"	273	317	364	412	460	508	555
	108"	285	334	385	437	489	542	594
120"	296	350	406	462	519	576	633	
Each Add'l 6" in Height:		\$20	25	32	36	44	49	56
UpRight Surcharge:		\$92	114	129	138	145	152	160
Each Add'l 6" in Valance Height:		\$7	7	9	11	12	13	14

Price Group 3								
Width to:		24"	36"	48"	60"	72"	84"	96"
Height to:	36"	\$227	254	285	315	347	378	408
	48"	240	274	311	348	384	422	458
	60"	255	295	337	380	422	466	508
	72"	270	315	363	412	461	509	558
	84"	285	335	390	444	499	553	608
	96"	298	356	416	476	537	597	657
	108"	313	376	442	508	574	642	708
120"	328	396	468	541	613	686	757	
Each Add'l 6" in Height:		\$22	29	35	43	49	56	61
UpRight Surcharge:		\$92	114	129	138	145	152	160
Each Add'l 6" in Valance Height:		\$8	8	12	15	15	18	20

Price Group 4								
Width to:		24"	36"	48"	60"	72"	84"	96"
Height to:	36"	\$237	271	307	342	379	416	453
	48"	254	295	338	381	425	469	513
	60"	272	319	370	420	471	523	573
	72"	289	343	401	459	518	576	634
	84"	306	368	433	498	564	630	695
	96"	322	393	465	537	610	683	755
	108"	340	417	497	575	656	736	816
120"	357	441	528	614	701	790	877	
Each Add'l 6" in Height:		\$26	35	44	53	61	70	80
UpRight Surcharge:		\$92	114	129	138	145	152	160
Each Add'l 6" in Valance Height:		\$10	10	14	19	19	21	24

## Decorative Trim Surcharges

	Width to:	24"	36"	48"	60"	72"	84"	96"
<b>Straight:</b> Decorative or Std. Trims:		\$14	21	28	35	42	49	56
<b>Contempo Scallops:</b> Std. Gimp or Fringe:		\$45	55	60	65	75	85	95
<b>Contempo Scallops:</b> Decorative Trimmings:		\$73	83	95	114	124	141	158

Double the surcharge if trim is desired on both the valance and the bottom of the shade.  
 Custom Contempo Scallops: Add \$100 to above surcharges (See page B4 for details)

### Roman Shades Surcharges:

**Valance Returns:** Free must be requested

**Hold Down Brackets:** \$6 per shade

**Two-on-One Headrail:** \$35 extra (144" maximum total width)\*

**Three-on-One Headrail:** \$45 extra (144" maximum total width)\*

\*Price each shade individually and then add the above surcharge

**Motorization:** See page F1

# The Laminates Collection Prices

## HST Price Group 1

See Index on Page B13

		Width to:			
		30"	50"	70"	96"
Height to:	36"	\$250	276	351	550
	48"	274	303	389	605
	60"	298	330	427	660
	72"	323	374	465	715
	84"	347	401	503	778
	96"	371	428	589	833
6" Classic Valance:		\$76	117	155	206
Ea. Add'l 6" in Valance Ht.:		\$12	20	27	30

## HST Price Group 2

See Index on Page B13

		Width to:			
		30"	50"	70"	96"
Height to:	36"	\$285	313	385	584
	48"	316	347	432	647
	60"	347	381	478	711
	72"	378	432	524	774
	84"	409	466	571	845
	96"	440	500	665	909
6" Classic Valance:		\$80	127	164	215
Ea. Add'l 6" in Valance Ht.:		\$14	25	32	35

## HST Price Group 3

See Index on Page B13

		Width to:			
		30"	50"	70"	96"
Height to:	36"	\$306	333	418	616
	48"	342	372	472	688
	60"	378	411	526	759
	72"	414	467	581	830
	84"	450	506	635	910
	96"	486	545	737	981
6" Classic Valance:		\$85	136	173	224
Ea. Add'l 6" in Valance Ht.:		\$16	29	36	39

## HST Price Group 4

See Index on Page B13

		Width to:			
		30"	50"	70"	96"
Height to:	36"	\$384	410	579	777
	48"	441	470	672	888
	60"	499	530	766	998
	72"	556	607	859	1,109
	84"	613	667	953	1,228
	96"	670	727	1,095	1,338
6" Classic Valance:		\$107	180	217	268
Ea. Add'l 6" in Valance Ht.:		\$27	50	57	61

## Price Group C.O.M.

		Width to:			
		30"	50"	70"	96"
Height to:	36"	\$214	244	332	545
	48"	225	258	349	580
	60"	235	272	365	616
	72"	246	304	381	651
	84"	256	318	398	697
	96"	266	331	479	733
6" Classic Valance:		\$70	101	143	202
Ea. Add'l 6" in Valance Ht.:		\$6	7	15	19

Due to fabric content, some fabrics are not fit for laminating. For the best results please choose dimensionally stable drapery fabrics. Plaid, 100% synthetic, tapestry, very heavy fabrics, and fabrics with raised patterns are not suitable for lamination. Because of the nature of fabric, striped patterns will not be perfectly straight. Rare or irreplaceable fabrics should not be sent in for laminating. All fabrics are subject to approval.

## Decorative Trim Surcharges

	30"	50"	70"	96"
<b>Straight:</b> Decorative or Std. Trims:	\$21	35	42	56
<b>Contempo Scallops:</b> Std. Gimp or Fringe:	\$45	60	82	105
<b>Contempo Scallops:</b> Decorative Trimmings:	\$73	95	114	158

Double the surcharge if trim is desired on both the valance and the bottom of the shade.  
Custom Contempo Scallops: Add \$100 to above surcharges (See page B4 for details)

## Roller Shades Surcharges:

- Clutch Roller Controls:** No Charge
- Reverse Roll:** No Charge
- Decorative Pulls:** See Page B57
- Freight Saver Rates:** See Page B58
- Motorization:** See page F1

# Élance Sliding Panels Prices

## Price Group 1

Width to:		60"	84"	96"	120"	144"	192"	Per Panel Only
Height to:	60"	\$212	252	310	406	465	562	\$68
	84"	235	282	344	448	515	624	80
	96"	247	297	361	469	539	655	87
	120"	268	325	393	508	587	714	98
	144"	288	352	424	547	633	772	110
Track Only:		\$114	136	165	223	263	329	
6" Classic Valance:		\$89	110	124	150	180	199	
Each Add'l 6" in Valance Height:		\$6	7	8	10	12	13	

## Price Group 2

Width to:		60"	84"	96"	120"	144"	192"	Per Panel Only
Height to:	60"	\$251	305	371	483	557	679	\$91
	84"	289	356	429	555	643	787	113
	96"	309	381	458	591	686	841	124
	120"	345	430	515	661	770	947	145
	144"	380	478	570	730	853	1052	166
Track Only:		\$114	136	165	223	263	329	
6" Classic Valance:		\$103	126	141	173	207	228	
Each Add'l 6" in Valance Height:		\$12	14	15	20	24	26	

## Price Group 3

Width to:		60"	84"	96"	120"	144"	192"	Per Panel Only
Height to:	60"	\$278	342	415	537	623	763	\$108
	84"	328	409	490	631	735	905	136
	96"	353	442	528	678	792	975	151
	120"	400	506	602	770	902	1115	179
	144"	447	569	674	861	1011	1253	206
Track Only:		\$114	136	165	223	263	329	
6" Classic Valance:		\$107	131	147	180	216	238	
Each Add'l 6" in Valance Height:		\$14	16	19	23	28	31	

## Price Group 4

Width to:		60"	84"	96"	120"	144"	192"	Per Panel Only
Height to:	60"	\$305	378	456	590	686	843	\$124
	84"	365	459	549	705	824	1016	159
	96"	395	499	595	762	892	1103	176
	120"	453	578	685	875	1028	1275	211
	144"	510	655	774	987	1162	1445	245
Track Only:		\$114	136	165	223	263	329	
6" Classic Valance:		\$114	138	156	191	229	251	
Each Add'l 6" in Valance Height:		\$16	19	22	27	32	35	

## Decorative Trim Surcharges ( For Élance Valance Only)

	Width to:	24"	36"	48"	60"	72"	84"	96"
<b>Straight:</b> Decorative or Std. Trims:		\$14	21	28	35	42	49	56
<b>Contempo Scallops:</b> Std. Gimp or Fringe:		\$45	55	60	65	75	85	95
<b>Contempo Scallops:</b> Decorative Trimmings:		\$73	83	95	114	124	141	158

Custom Contempo Scallops: Add \$100 to above surcharges (See page B4 for details)

# Material Only and Decorative Pulls Prices

## Price Group 1 Cut Material Only

Width to:		37"	55"	79"	97"	121"
Height to:	48"	\$38	56	81	99	123
	72"	53	78	112	138	172
	96"	67	100	144	176	221
	120"	82	122	175	215	269
Ea. Add'l 12"		\$7	9	17	20	25

## Price Group 2 Cut Material Only

Width to:		37"	55"	79"	97"	121"
Height to:	48"	\$68	102	146	180	224
	72"	96	142	204	250	312
	96"	122	182	260	320	400
	120"	149	222	318	391	487
Ea. Add'l 12"		\$14	20	28	36	44

## Price Group 3 Cut Material Only

Width to:		37"	55"	79"	97"	121"
Height to:	48"	\$90	134	193	237	296
	72"	126	187	269	331	413
	96"	162	240	345	424	529
	120"	197	293	421	518	645
Ea. Add'l 12"		\$16	23	34	42	51

## Price Group 4 Cut Material Only

Width to:		37"	55"	79"	97"	121"
Height to:	48"	\$111	166	238	292	364
	72"	155	231	332	407	508
	96"	200	296	425	523	652
	120"	244	361	519	637	795
Ea. Add'l 12"		\$19	27	40	48	61

## Decorative Pulls See page B5 for Photos

**Clear Pull Grips:** Included FREE with Spring Roller Shades, with the exception of Siesta Mylar Shades.

**Metal Pulls:**  
 Antiqued Chain (Style: AC) \$7.00 each  
 Antiqued Twist (Style: AT) \$7.00 each  
 Brass Rope (Style: BR) \$7.00 each  
 Silver Rope (Style: SR) \$7.00 each

**Rayon Rings:**  
 White (Style: RW) \$4.00 each  
 Ivory (Style: RI) \$4.00 each

**Rayon Tassels:**  
 White (Style: TW) \$4.00 each  
 Ivory (Style: TI) \$4.00 each

# Shades of Elegance Information

## Roller Shade Measuring

- Use a metal tape measure only.
- Round to the nearest 1/16".

### INSIDE MOUNT:

**Width:** Measure the exact width of the window opening at the top, where the brackets will be mounted. Be precise and round to the nearest 1/16th of an inch. The workroom will deduct 1/8" (from the tip-to-tip size) to allow for clearance.

### Important:

Due to the hardware requirements, there are significant light gaps at the edge of all roller shades. For spring roller shades, there is a 5/8" gap on each side and for clutch roller shades there is a 3/4" gap on each side. To avoid these light gaps, consider an Outside Mount.

**Height:** Measure the actual height of the window. The workroom will add fabric for roll up allowance.

### OUTSIDE MOUNT:

**Width:** Measure at the top of the window where the brackets will be placed.

For Outside Mount, order as "Cloth Measurement" and provide the total width the fabric should cover. A 1-1/2" to 2" overlap on each side is recommended to stop light gaps.

**Height:** Measure the actual height of the window. The workroom will add fabric for roll up allowance.

## Cleaning

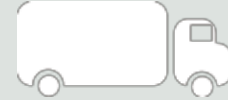
### Shades of Elegance:

We suggest periodic vacuuming with a soft brush attachment. Wet cleaning of any shade is highly discouraged, especially those with a cotton content.

### Siesta Mylar Shades:

Clean mylar shades using a soft cloth that will not scratch the surface. Special care should be taken to not dent or wrinkle the shade.

## Freight Saver Shipping (Net Pricing)



Horizons Shades of Elegance are shipped at FreightSaver rates to all states in the continental U.S.A. These are NET rates. Rates are based on the width of the unit. The Maximum Charge is \$99 per order. Call customer service for shipping outside the Continental United States.

Width:	36"	48"	60"	72"	84"	96"	120"+
Cost/Each:	\$6	\$8	\$10	\$11	\$17	\$24	\$40

## Rush Charge

### 15% surcharge, \$20 minimum.

Guaranteed shipping for orders within 3 working days for orders up to 25 units and within 5 days for orders of 26 to 50 units. Maximum of 50 units can be on a rush order.